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September 23, 2009

To Our Valued Sanford Laboratories Clients:

We at Sanford Laboratories are pleased to present to you our new comprehensive 12TH EDITION *Catalog of Services* for 2009-2010. This Catalog replaces the Sanford Laboratories' Catalog you currently use, and is easily identified by the updated cover design—computer technology in the laboratory.

The entire Catalog is updated, along with test additions, to provide you with a convenient Sanford Laboratories reference manual. Updates made throughout the Catalog also reflect changes in federal Medical Necessity regulations.

Key updates made to this Catalog include the following:

- ◆ A *Fee Supplement* is located in the back pocket and replaces publishing fees in the new Catalog
- ◆ Reference ranges change frequently so are not included in the new Catalog; the current reference range for each test appears on your patient's test report
- ◆ A "Drugs of Abuse" Section has been added to the Catalog
- ◆ 10 new tests have been added to the Catalog

The billing codes that appear in this Catalog are currently used by Sanford Laboratories for billing government programs, insurance companies, and patients.

All test information in the new Catalog is effective upon receipt, except for the *Fee Supplement* – which is effective *November 1, 2009*.

Your input continues to be very valuable and constructive in helping us meet your needs. If you have questions or comments regarding this Catalog or our fees, please contact your Consulting Technologist or Client Support. If you need additional copies of the Catalog, please call our Supplies Department:

Sioux Falls – 800-522-2561, ext. 85466 or 605-328-5466 • Rapid City – 800-557-4893 or 605-716-0361

We sincerely appreciate your continued support...and remain focused on providing the highest quality, local laboratory services to you and your patients.

Sincerely,

Kay W. Reinartz
General Manager

Enclosures (1)